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## **CAMBRIDGE INTERNATIONAL EXAMINATIONS**

**Cambridge International Advanced Subsidiary and Advanced Level**

### **MARK SCHEME for the May/June 2015 series**

|                        |   |
|------------------------|---|
| <b>9706 ACCOUNTING</b> |   |
| <b>9706/21</b>         | Paper 2 (Structured Questions – Core),<br>maximum raw mark 90 |

This mark scheme is published as an aid to teachers and candidates, to indicate the requirements of the examination. It shows the basis on which Examiners were instructed to award marks. It does not indicate the details of the discussions that took place at an Examiners' meeting before marking began, which would have considered the acceptability of alternative answers.

Mark schemes should be read in conjunction with the question paper and the Principal Examiner Report for Teachers.

Cambridge will not enter into discussions about these mark schemes.

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1 (a)

Patel's Income statement for the year ended 31 December 2014

|   |  |                     |
|---|--|---------------------|
|   | \$                                     | \$                  |
| Sales: Credit (156 420 + 13 690 – 14 670)                       |  | 155 440 (1)OF       |
| Cash (20 700 + 4800 – 800 + 950)                                |  | <u>25 650 (2)OF</u> |
|   |  | 181 090             |
| Less cost of sales  |  |                     |
| Inventory at 1 Jan 2014   | 21 750                                 |                     |
| Purchases (109 620 + 14 900 – 16 750)                           | 107 770 (2)OF 1 both creds l o/f total |                     |
| Less goods for own use  | <u>(2 600) (1)</u>                     |                     |
|   | 126 920                                |                     |
| Less inventory at 31 December 2014                              | <u>(22 450)</u>                        | <u>104 470</u>      |
| Gross profit  |  | 76 620 (1)OF        |
| Less expenses   |  |                     |
| Wages (22 670 + 1400 – 1200)                                    | 22 870 (1)                             |                     |
| Rent  | 16 000                                 |                     |
| Electricity   | 8 650                                  |                     |
| General expenses  | 4 750                                  |                     |
| Loss on motor vehicle (2880 – 1500)                             | 1 380 (1)                              |                     |
| Depreciation on: motor vehicles (7600 – 2880(1) + 16 400) × 0.2 | 4 224 (1)OF                            |                     |
| fixtures and fittings   | 1 500 (1)                              |                     |
| Provision for doubtful debts (13 690 – 750) × 0.05              | 647 (1)                                |                     |
| Bad debts written off   | <u>750 (1)</u>                         | <u>(60 771)</u>     |
| Profit for the year   |  | <u>15 849 (1)OF</u> |

[15]

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Patel's Statement of financial position at 31 December 2014

|   | \$   | \$ | \$                      |
|---|------|----|-------------------------|
| Non-current assets                                |      |    |                         |
| Land and buildings                                |      |    | 50 000 (1) for L&b & FF |
| Motor vehicles (7600 – 2880(1) + 16400 – 4224(1)) |      |    | 16 896                  |
| Fixtures and fittings                             |      |    | 4 500                   |
|   |      |    | <u>71 396</u>           |
| Current assets                                    |      |    |                         |
| Inventory   |      |    | 22 450                  |
| Trade receivables (13 690 – 750 – 647)            |      |    | 12 293 (1)OF            |
| Rent in advance (1000 + 19 000 – 16 000)          |      |    | 4 000 (1)               |
| Cash at bank                                      |      |    | 14 510                  |
| Cash  |      |    | 950                     |
|   |      |    | <u>54 203</u>           |
| Total assets                                      |      |    | <u>125 599</u>          |
| Capital and liabilities                           |      |    |                         |
| Opening capital                                   | (W1) |    | 100 850 (1)             |
| Add profit for the year                           |      |    | 15 849                  |
|   |      |    | <u>116 699</u>          |
| Less drawings (4800 (1) + 2600 (1))               |      |    | 7 400                   |
|   |      |    | <u>109 299</u>          |
| Current liabilities                               |      |    |                         |
| Trade payables                                    |      |    | 14 900                  |
| Wages   |      |    | 1 400                   |
|   |      |    | <u>16 300 (1)C/F</u>    |
| Total capital and liabilities                     |      |    | <u>125 599</u>          |

### Working notes

#### W1

Capital at 1 January 2013

|                       |                |                |        |
|-----------------------|----------------|----------------|--------|
| Bank                  | 16 980         |                |        |
| Land and buildings    | 50 000         | Trade payables | 16 750 |
| Fixtures and fittings | 6 000          | Wages          | 1 200  |
| Motor vehicles        | 7 600          |                |        |
| Trade receivables     | 14 670         |                |        |
| Inventory             | 21 750         |                |        |
| Cash                  | 800            |                |        |
| Rent                  | 1 000          |                |        |
|                       | <u>118 800</u> |                |        |
| Capital               | <b>100 850</b> |                | 17 950 |

[9]

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(c) Five year loan

Advantage:

- Fixed rate of interest
- Helps plan cash flow

Disadvantage:

- May pay more interest if rates fall
- Interest payable for whole period
- May be secured on assets

Bank overdraft

Advantage

- No interest charged if not used
- Can be paid off whenever you like

Disadvantage

- Higher rate of interest than loan
- Can be called in by the bank at any time

**1 mark for each advantage and disadvantage.**

**1 mark x 2 for development.**

**[Total: 30]**

2 (a) Mark up expresses the gross profit (1) as a percentage of cost price of the goods sold (1). [2]

(b) Trading section of income statement for the year ended 31 March 2014.

|                    |                     |  |                    |
|--------------------|---------------------|--|--------------------|
|                    | \$                  |  | \$                 |
| Revenue            | 100 000             |  | 420 000            |
| Cost of sales      |                     |  |                    |
| Opening inventory  | 40 000 (1)          |  |                    |
| Purchases          | 340 000 (1)OF       |  |                    |
| Closing inventory* | <u>(80 000) (4)</u> |  | <u>300 000 (1)</u> |
| Gross profit (1)   |                     |  | 120 000 (1)OF      |

[9]

$$[*300000 (1) / 5 (1) = 60000 \times 2 (1) - 40000 (1)]$$

(c) (Gross profit / Revenue) (1) both  $\times 100$  (1) [2]

(d) (i) It shows the efficiency of assets to generate income (1). It shows how much every dollar of non-current assets (1) generates in sales revenue (1). A higher value indicates better utilisation of resources (1). [4]

(ii)

| Ratio                      | Formula                                  | Calculation  |
|----------------------------|--|--|
| Non-current asset turnover | Sales revenue / non-current asset NRV(1) | $\frac{420\,000 (1)}{550\,000} = \$0.76 (1)$ times |

[3]

- (e) 1 Avoid overstating trade receivables  
 2 Be prudent.  
 3 Anticipate that some customers may not pay and become bad debts.  
 4 Application of matching principle

[Max 3]  
[3]

|                  |             |         |             |
|------------------|-------------|---------|-------------|
|                  | \$          |         | \$          |
| Income statement | 250 (1)     | Bal b/d | 1650 (1)    |
| Bal c/d          | <u>1400</u> |         |             |
|                  | <u>1650</u> |         | <u>1650</u> |
|                  |             | Bal c/d | 1400 (1)    |

(f) Provision for doubtful debts account [3]

(g) (i) \$250 is to be added below gross profit in the income statement (1) as a decrease in the provision for doubtful debts. (1) [2]

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- (ii) \$1400 is to be shown as a deduction of trade receivables (1) in current assets (1) in the statement of financial position. [2]

[Total: 30]

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- 3 (a) Variable costs labour:  $\$233\,000 - \$65\,000 = \$168\,000 / 70\,000$  units =  $\$2.40$  per unit  
Variable costs overheads:  $\$190\,000 - \$36\,000 = \$154\,000 / 70\,000$  units =  $\$2.20$  per unit

|                                      |                 |                           |     |
|--------------------------------------|-----------------|---------------------------|-----|
| Selling price                        |                 | 12.00                     |     |
| Materials ( $\$259\,000 / 70\,000$ ) | 3.70 (1)        |                           |     |
| Labour                               | 2.40 (1)        |                           |     |
| Overheads                            | <u>2.20 (1)</u> | 8.30                      |     |
| Contribution                         |                 | <u><u>\\$3.70 (1)</u></u> | [4] |

- (b) Variable costs labour:  $\$372\,000 - \$48\,000 = \$324\,000 / 90\,000$  units =  $\$3.60$  per unit  
Variable costs overheads:  $\$207\,000 - \$45\,000 = \$162\,000 / 90\,000$  units =  $\$1.80$  per unit

|                                      |                 |                           |     |
|--------------------------------------|-----------------|---------------------------|-----|
| Selling price                        |                 | 8.00                      |     |
| Materials ( $\$180\,000 / 90\,000$ ) | 2.00 (1)        |                           |     |
| Labour                               | 3.60 (1)        |                           |     |
| Overheads                            | <u>1.80 (1)</u> | 7.40                      |     |
| Contribution                         |                 | <u><u>\\$0.60 (1)</u></u> | [4] |

- (c) Breakeven point =  $(\$48\,000 + \$45\,000 (1)) / \$0.60 (1) \text{OF} = 155\,000$  units [2]

- (d) Breakeven point =  $155\,000$  units (1)OF  $\times \$8 = \$1\,240\,000 (1) \text{OF}$  [2]

- (e) Margin of safety =  $(90\,000 - 155\,000) (1) \text{OF} \times \$8 = \$(520\,000) (1) \text{OF}$  [2]

(f) **Proposal 1**

Revised sales of Zed:  $90\,000 \times 95\% = 85\,500$  units

Revised contribution of Zed:  $\$0.60 + \$1.20 = \$1.80$

|  |                           |    |     |
|--|---------------------------|----|-----|
|  |                           | \$ |     |
| Contribution Zed ( $85\,500 (1) \times \$1.80 (1)$ ) | 153 900                   |    |     |
| Fixed overheads ( $\$48\,000 + \$45\,000$ )          | <u>93 000 (1)</u>         |    |     |
| Revised profit Zed                                   | 60 900 (1)                |    |     |
| Profit Wye   | <u>158 000</u>            |    |     |
| Revised profit                                       | <u><u>218 900 (1)</u></u> |    | [5] |

(g) **Proposal 2**

|   |                                     |    |     |
|---|-------------------------------------|----|-----|
|   |                                     | \$ |     |
| Original profit Wye   | 158 000 (1)                         |    |     |
| Additional contribution ( $70\,000 \times 40\%$ ) $\times \$3.70$ | 103 600 (1)                         |    |     |
| Less: Additional fixed costs – redundancy                         | (20 000) (1)                        |    |     |
| Zed overheads   | <u>(45 000) (1)</u>                 |    |     |
| Revised profit  | <u><u>196 600 (1) \text{OF}</u></u> |    | [5] |

Accept revised profit of  $\$148\,600$  if existing fixed costs of  $\$48\,000$  are not stated.

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**(h)** Company should choose proposal 1 / continue producing Zed **(1)OF**

Reasons

- Year 1 profit is higher by \$22 300 **(1)**
  - Subsequent years profits are higher by additional \$20 000 **(1)** due to no further redundancy costs **(1)**
  - But may lose customers for Wye due to not being able to supply Zed **(1)**
  - May encounter bad publicity because of the redundancies **(1)**
  - Forecast 40% increase in Wye sales may not be accurate **(1)**
- [max 5 for reasons and 1 for decision]**

**[6]**

**[Total: 30]**